

PRODUCTION ENGINEERING ARCHIVES 2020, 26(1), 11-14

# PRODUCTION ENGINEERING ARCHIVES

ISSN 2353-5156 (print) ISSN2353-7779 (online)

Exist since 4th quarter 2013 Available online at https://pea-journal.eu



# Main functions of operation management

# Radosław Wolniak<sup>1</sup>



<sup>1</sup> Silesian University of Technology, Organization and Management Faculty, Economics and Informatics Department, 41-800 Zabrze, Roosevelta str. Poland

Corresponding author e-mail: rwolniak@polsl.pl

### Article history

Received 10.01.2020 Accepted 26.02.2020 Available online 31.03.2020

### Keywords

Operation management, Industrial enterprise Industrial management Quality management Organization

Presented paper concentrate on problems connected with the function of operation management within the company. Operation function is responsible for producing products and delivering services. But it needs support and input from others areas of the organization. The aim of the paper it to analyze on the basis on inter-national the main functions of operation management. We can distinguish seven main functions of operation management in the industrial enterprise: planning, scheduling, purchasing, controlling, quality control and inventory control. In each of those fields operations managers should conduct many decision affecting of-organization effectiveness.

DOI: 10.30657/pea.2020.26.03

JEL: L23, M11

# 1. Introduction

Operation function is responsible for producing products and delivering services (Wolniak, 2019; Wolniak and Skotnicka-Zasadzień, 2014; Wolniak et al., 2017). But it needs support and input from others areas of the organization. In the standard business organization we can distinguish three basic functional areas where we can include (fig. 1): finance, marketing and operations. Regardless of type of the business there are three mentioned functions within (Pacana et al., 2014; Skotnicka-Zasadzień et al., 2017a; Skotnicka-Zasadzień et al., 2017b; Szczucka-Lasota and Wolniak). In the Table 1 we described basic function of mentioned areas.

The aim of the paper it to analyze on the basis on international the main functions of operation management.



Fig. 1. Three basic functions of business organization, (Knod and Schonberger, 2000).

Table 1. Basic functional areas of the business organization

Functional	Description	
area		
Finance	Is responsible for securing financial resources at favorable prices and allocating those resources throughout the organization, as well as budgeting, analyzing investment proposals, and providing funds for operations.	
Marketing	Is responsible for assessing consumer wants and needs, and selling and promoting the organization's goods or services. Marketing's focus is on selling and/or promoting the goods or services of an organization.  Marketing is also responsible for assessing customer wants and needs, and for communicating those to operations people (short term) and to design people (long term). Marketing, design, and production must work closely together to successfully implement design changes and to develop and produce new products. Marketing can provide valuable insight on what competitors are doing. Marketing also can supply information on consumer preferences so that design will know the kinds of products and features needed; operations can supply information about capacities and judge the <i>manufacturability</i> of designs.	
Operations	Is responsible for producing the goods or providing the services offered by the organization.	

Source: Own work on basis: (Knod and Schonberger, 2000).

# 2. Operation management – definition

Operation management has long history that can be dated to the XVIII century. In the Table 2 there is a presentation of main steeps of the operation management.

Table 2. Main historical concepts of operation management

Date	Contribution	Contributor
1776	Specialization of labour in manu-	Adam Smith
	facturing	
1799	Interchangeable parts, cost acco-	Eli Whitney &
	unting	others
1832	Division of labour by skill; as-	Charles Babbage
	signment of jobs by Skill; basics	
	of time study	
1900	Scientific management time	Frederick W.Tay-
	study and work study Developed;	lor
	Frederick W.Taylor dividing	
1000	planning and doing of work	E I D C'II d
1900	Motion of study of jobs	Frank B. Gilbreth
1901	Scheduling techniques for em-	Henry L. Gantt
	ployees, machines Jobs in manu-	
1915	facturing  Economic lot sizes for inventory	F.W. Harris
1913	control	r.w. Hallis
1927	Human relations; the Hawthorne	Elton Mayo
	studies	
1931	Statistical inference applied to	W.A. Shewart
	product quality: quality control	
	charts	
1935	Statistical Sampling applied to	H.F. Dodge & H.G.
	quality control: inspection sam-	Roming
10.40	pling plans	D14 D1 1 0
1940	Operations research applications	P.M. Blacker &
	in world war II	others
1946	Digital Computer	John Mauchlly and
1740	Digital Computer	J.P. Eckert
1947	Linear Programming	G.B. Dantzig, Wil-
		liams & others
1950	Mathematical programming, on-	A.Charnes, W.W.
	linear and stochastic processes	Cooper & others
1951	Commercial digital computer:	Sperry Univac
	large-scale computations availa-	
	ble	
1960	Organisational behaviour: con-	L. Cummings, L.
	tinued study of people at work	Porter
1970	Integrating operations into over-	W.S kinner J. Or-
	all strategy and policy Computer	licky & G. Wright
	applications to manufacturing,	
	scheduling, and control, Material Requirement Planning (MRP).	
1980	Quality and productivity applica-	W.E. Deming & J.
1700	tions from Japan: robotics, CAD-	Juran
	CAM	o arum
1990	Internet	Wormack, Jones
	Post mass production philosophy	
	Lean management	
2000	Mobile devices in operation man-	
	agement	
2010	Worldwide comunication	
	Internet of Things	

Source: (Kumar and Suresh, 2009).

We can define operations management as (Bellgran and Säfsten, 2009; Galvin, 2009; Gunether, 2018; Stevenson, 2002):

- the management of systems or processes that create goods and provide services,
- an area of management concerned with designing and controlling the process of production and redesigning business operations in the productions of goods and services,
- operation management involves planning, organizing, coordinating, and controlling all the resources needed to produce a company's goods and services, it involves managing people, equipment, technology, information, and all the other resources needed in the production of goods and services,
- the business function responsible for managing the process of creation of goods and services, is the central core function of every company,
- is the process, which combines and transforms various resources used in the production/operations subsystem of
  the organization into value added product/services in
  a controlled manner as per the policies of the organization.
- it is that part of an organization, which is concerned with the transformation of a range of inputs into the required (products/services) having the requisite quality level,.
- is the process which transforms the input resources of an organization into final goods (or services) through a set of defined, controlled and repeatable policies,
- the process whereby resources, flowing within a defined system, are combined and transformed by a controlled manner to add value in accordance with policies communicated by management.

## 3. Operation management functions

The basic role of operation management in the company is its transformation role in the process of converting inputs such as raw materials into finished goods and services (Domingues and Machado, 2017; Fiorentino, 2018). The transformation role of operation management makes this function very important part of the whole organization. As a result it is directly responsible for many decision within the company and activities that give rise to product design and delivery problems (Peinado et al., 2018). The design and management of operations strongly influence how much material resources are consumed to manufacture proper goods or deliver a service to customer. This way we have to make sure that there is enough inventory to produce the quantities that need to be delivered to the customer, and ensuring that what we made is what our customers want (Wilson, 2018) The characteristic of main function of operation management we assumed in the Table 3.

Table 3. Main functions of operation management

	ions of operation management
Function	Characteristic
Planning	Includes choosing a location for the business and scheduling production. Where a business is located is directly related to how successful the business will be. This fact is as true for a company that is opening its first factory or store as it is for an older business that is expanding into a new area. Among the factors to consider are nearness to markets, raw materials, labor supply, and transportation facilities.
Scheduling	Operations involves setting beginning and ending times for each step in the production process. It includes planning and checking the use of labor, machinery, and materials so that production moves smoothly. Scheduling ensures that work will be finished on time whether it is manufacturing automobiles or books or dry cleaning a blouse or shirt.
Organizing	IS the activities that establish a structure of tasks and authority. Operation managers establish a structure of roles and the flow of information within the operations subsystem. They determine the activities required to achieve the goals and assign authority and responsibility for carrying them out.
Purchasing	In order to do business, a company needs the raw materials to produce its goods or offer its services. It also must have machinery, office supplies, and any other supplies it uses. Obtaining raw materials, machines, and supplies is the purchasing function of the production process and involves getting the best deal for the company. The people who buy goods for a business have to decide what to buy, from whom, and at what price.
Controlling	Is the activities that assure the actual performance in accordance with planned performance. To ensure that the plans for the operations subsystems are accomplished, the operations manager must exercise control by measuring actual outputs and comparing them to planned operations management. Controlling costs, quality, and schedules are the important functions here.
Quality control	Quality control is checking the quality of the goods produced. It involves overseeing the grade or freshness of goods, their strength or workability, the workmanship or design, harmlessness, adherence to federal or industry standards, and many other factors. Quality control systems may be as simple as testing the thousandth item produced or testing each product as it is finished.
Inventory con- trol	Almost all manufacturers and many service businesses, such as dry cleaners, need inventories, or stockpiles, of the materials they use for making their products or offering their services. Manufacturers and businesses, such as supermarkets, also keep inventories of finished goods on hand for sale, but inventories are costly. The more inventory a busi-

ness has, the less capital it has for other ac-
tivities. In deciding how much inventory to
keep on hand, those in charge of inventory
control also have other costs to consider. If
the price of a raw material is expected to rise,
a business may stockpile it to keep future
costs down. Often a supplier will discount
large orders. Some businesses may decide
that the discounts outweigh the other costs of
maintaining a large inventory.
mamaming a large inventory.

Source: On basis: (Rodionova and Shashnikova, 2008; Kumar and Sures, 2009)

This decision are not easy and sometimes can be costly. This is the reason why operation management is a function implemented within the particular firm to improve performance and financial bottom line (Gembalska-Kwiecień et al., 2018).

The process of creation of goods and services involves transforming or converting inputs into outputs. We can distinguish various types of input and output. Also we should to use one or more transformation processes (for example: storing, transporting, repairing). To ensure that desired output are obtained we should take into account various measurements et various points of transformation process (feedback) and then compare them with previously established standards to determine whether corrective actions is needed (control of the production processes) (Olkiewicz et al., 2019; Wolniak et al., 2019).

Finance and operation management should cooperate in some fields by exchanging information's and expertise to achieve its goals. Especially those activities are connected in following fields (Gupta et al., 1994; Knod et al., 2000):

- Budgeting. Budgets must be periodically prepared to plan financial requirements. Budgets must sometimes be adjusted, and performance relative to a budget must be evaluated.
- Economic analysis of investment proposals. Evaluation
  of alternative investments in plant and equipment requires inputs from both operations and finance people.
- Provision of funds. The necessary funding of operations and the amount and timing of funding can be important and even critical when funds are tight. Careful planning can help avoid cash-flow problems.

Despite finance and marketing operation management also interacts with other functional areas of the organization like:

- legal,
- accounting,
- management information systems,
- human resources,
- public relations.

# 4. Conclusion

Nowadays operation management plays important role in organizational management in production enterprise. We can distinguish many activities that can be seen as operation management scope of interest. Year by year from first part of XX century up till now the role of those type of activities has been

rising. Now we can distinguish seven main functions of operation management in the industrial enterprise: planning, scheduling, purchasing, controlling, quality control and inventory control. In each of those fields operations managers should conduct many decision affecting organization effectiveness.

# Reference

- Bellgran, M., Säfsten, K., 2009. *Production development. Design and operation of production systems*, Springer, London.
- Domingues, I., Machado, J.C., 2017. *Lean thinking non-profit organization*, [in:] Green and Lean Management, (red.) C. Machado, J.P. Davim, Springer, Switzerland.
- Fiorentino, R. 2018. Operations strategy: a firm boundary-based perspective, Business Process Management Journal, 6, 1022-1043
- Galvin, P. 2009. Product modularity and the contextual factors that determine its use as a strategic tool, Curtin University of technology, Perth.
- Gembalska-Kwiecień, A., Skotnicka-Zasadzień, B., Wolniak, R., Bujna, M., 2018. Creating participation of employees in improving work safety in enterprise, MAPE 2018. XV International Conference Multidisciplinary Aspects of Production Engineering, 05-08 September Zawiercie, Poland. Conference proceedings, 1(1), [B.m.], Wydaw. PANOVA, 689-694.
- Guenther, C.H. & Son, Inc. https://www.google.pl/url?sa=t&rct=j&q=&esrc=s&source=web&cd=9&ved=0ahUKEwi0z5e4jJXZAhWKAMAKHeEAA8cQFghhMAg&url=https%3A%2F%2Fwww.chg.com%2Fwp-content%2Fuploads%2F2015%2F04%2FOperations-Manager-Prosperity.pdf&usg=AOvVaw3eX08w0ooJSWj1dE3xQ8ER [access 8.02.2018].
- Gupta, M.C., Boyd, L.H., 2008. Theory of constraints: a theory for operations management, International Journal of Operations & Production Management, 10, 991-1012.
- Johnston, R. 1994. Operations: From Factory to Service Management, International Journal of Service Industry Management, 1, 49-63.
- Knod, E.M., Schonberger, R.J., 2000. Operation Management Meeting Customers' Demand, McGraw-Hill Irwin, New York.
- Kristić, M., Skorup, A., Milosalević, B., 2015. *Unique concept of standarization, modularization and customization of product as a strategy of e-business*, International Review, 1-2, 74-82.
- Kumar, S.A., Suresh, N., 2009. Operation management, New Age International Publisher, New Delhi.
- Olkiewicz, M., Wolniak, R., Grebski, E,M., Olkiewicz, A., 2019. Comparative analysis of the impact of the business incubator

- center on the economic sustainable development of regions in USA and Poland, Sustainability, 1, 173, 1-22.
- Operation Manager Definition, https://www.efolio.soton.ac.uk/blog/pd7g10\_mang6184/2011/10/10/operation-manager-definition/[access 8.02.2018].
- Pacana, A., Gazda, A., Bednárová, L., 2014. The impact of quality information on innovatory environment of the public administration, International Journal of Interdisciplinarity in Theory and Practice, ITPB, 4, 25-26.
- Peinado, J., Graeml, A.R., Vianna F., 2018. Operations management body of knowledge and its relevance to manufacturing and service organizations, Revista de Gestão, 4, 373-389.
- Rodionova, O.L., Shashnikova, O., 2008. *Production and production management*, Tomsk Polytechnic University Publishing House, Tomsk.
- Skotnicka-Zasadzień, B., Wolniak, R., Zasadzień, M., 2017a. Use of quality engineering tools and methods for the analysis of production processes - case study, Advances in Economic, Business and Management Research, 33, Second International Conference on Economic and Business Management, FEBM, 2017, Shanghai, 240-245.
- Skotnicka-Zasadzień, B., Wolniak, R., Zasadzień, M., 2017b. Use of quality engineering tools and methods for the analysis of production processes - case study, Advances in Economic, Business and Management Research, 33, Second International Conference on Economic and Business Management, FEBM, Shanghai, 240-245
- Stevenson, W.J., 2002. Operation management, McGraw-Hill, London.
- Szczucka-Lasota, B., Wolniak, R., 2018. Control plan and research supply as a tool in the process of decision making, Zeszyty Naukowe Politechniki Ślaskiej, Seria Organizacja i Zarządzanie, 115.
- Wilson, J.M., 2018. Deconstructing the reinvention of operations management, Journal of Management History, 2, 128-155.
- Wolniak, R., 2019. Operation manager and its role in the enterprise, Production Engineering Archives, 24, 1-4.
- Wolniak, R., Grebski, M.E., Skotnicka-Zasadzień, B., 2019. Comparative analysis of the level of satisfaction with the services received at the business incubators (Hazleton, PA, USA and Gliwice, Poland), Sustainability, 10, 2889, 1-22.
- Wolniak, R., Skotnicka-Zasadzień, B., 2014. The use of value stream mapping to introduction of organizational innovation in industry, Metalurgija, 53(4), 709-712.
- Wolniak, R., Skotnicka-Zasadzień, B., Zasadzień, M., 2017. Application of the theory of constraints for continuous improvement of a production process case study, 3rd International Conference on Social, Education and Management Engineering (SEME), Shanghai, 169-173.

# 运营管理的主要功能

## 關鍵詞

运行管理, 工业企业 产业管理 质量管理 组织

## 摘要

发表的论文集中于与公司内部运营管理功能有关的问题。 运营部门负责生产产品和提供服务。 但是它需要组织其他领域的支持和投入。 本文的目的是在国际上对运营管理的主要功能 进行分析。 我们可以区分工业企业中运营管理的七个主要功能: 计划,计划,采购,控制,质量控制和库存控制。 在每个领域中,运营经理都应做出许多影响组织有效性的决策。。