#### Paper

## Possibility for the application of publications analysis to evaluation of research institutes

Toshiya Kobayashi and Saburo Ogata

Abstract—This study looks at the possibility of using publications analysis, which has been used by companies as a basic survey method for formulating publications strategies, as a quantitative index for evaluating researches conducted by national universities. The study also describes the reality of public outreach toward Japanese society, being carried out by research institutes such as universities, through publications analysis.

Keywords—public outreach, publications analysis, science policy evaluations, technology blanding, Third Basic Program for Science and Technology.

### 1. Introduction

In August 1997, an "Outline index for evaluation common to all research and development activities in Japan" was formulated with the aim to evaluate R&D based on the First Basic Program for Science and Technology, launched in 1996. Research conducted in universities at national expense have been targeted for evaluation.

How is quantitative analysis conducted on the results of research? Two common methods are to look at the number of papers published and the number of citations in other publications. However, there are few indices on items such as the number of theses written or quoted, for which evaluators and evaluees can unanimously agree. In this research, we will examine, through empirical research, the potential to expand the use of the quantitative index.

### 2. The position of this research

First, it is important to gain a quantitative grasp of how the media report on research institutes and researchers. Public outreach is used as an index for evaluating how institutes and research activities are publicized. Consequently, gaining a grasp of public outreach can be one method for evaluating research work.

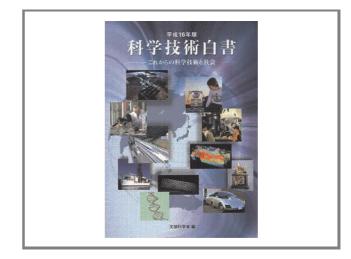
We decided that it would be important to conduct an initial empirical examination to quantitatively and qualitatively grasp how research institutes and researchers in Japan have been portrayed in the media, based on the view that this could lead to the establishment of an index for research institutes and researchers to dispatch information proactively, appropriately and efficiently. To do this, we decided to

JOURNAL OF TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY 4/2007 use "publications analysis", which has been used as part of activities to survey a corporate image leading to brandbuilding [1].

# 3. Degree of public outreach is utilized for evaluation of research institutes

Under the Third Basic Program for Science and Technology approved by the Japanese government on March 28, 2006, public outreach activities are defined as "education activities for the general public carried out by research and development organizations and institutes", and clearly positioned such activities as a basic responsibility of such organizations and institutions [2]. Therefore, it is projected that the degree of public outreach will become an important indicator for evaluating research institutes and research in the future. In positioning public outreach as such an indicator, first of all, it is important to quantitatively and qualitatively grasp how research institutes and researchers in Japan have been portrayed by the media to date [3].

We note, however, that there is a perception gap between those who dispatch information and those who receive it. The Japanese government's "White Paper on Science and Technology 2003" found that many scientists obtained information on social needs and trends relating to science from trends in academia and organizations, through their



*Fig. 1.* "White Paper on Science and Technology 2003" by Japanese government.

work and from science magazines, rather than from the media such as newspapers and TV. By contrast, members of the public mainly get information on science and technology and universities through TV and newspapers. In addition, very few scientists said that they wanted to use newspapers and TV as a place to report their research. Consequently, we believe there is a need to conduct publications analysis on the degree of information actually dispatched by researchers through the media (Fig. 1).

### 4. What is publications analysis?

We would like to briefly discuss the nature of publications analysis. It is a method for analyzing corporate brand image spread through the mass media on a practical level. Basically, it looks at all publications including TV and radio, newspapers and the Internet. The method involves observing the volume and quality of articles carried in newspapers on specific target companies and organizations.

What is the significance of using newspapers, as we did in our research, as a target of publications analysis? Newspapers are a source of TV and web news, and the four major national papers cover nearly all of Japan. According to the Japan Newspaper Publishers and Editors Association, 52,568,032 copies of daily papers are published nationwide. This means that 1.04 newspapers are read per household every morning. In addition, since newspapers are read by multiple persons in each household or office, the actual number of readers far exceeds the number of copies sold. According to the Association, 2.8 people read each newspaper in turns. In other words, the number of readers exceeds the entire population of Japan. Therefore, these data indicate that newspapers are the most deep-rooted and trusted media among people in Japan.

# 5. Evaluating contents of public outreach through publications analysis

Consequently, we decided to base our research on articles in newspapers. We began by collecting news articles using Nikkei News Telecom 21, a large-scale database that permits searches of articles from commercial newspapers, to observe how universities' public outreach activities were reported.

The targets for research were seven national universities – Hokkaido, Tohoku, Tokyo, Nagoya, Kyoto, Osaka and Kyushu Universities – whose histories go back further than other national universities. The period of research was 15 years, from 1991 to 2005. The media targeted for the research were four national newspapers – Nikkei (Nihon Keizai Shimbun), Mainichi, Asahi and Yomiuri, including both morning and evening editions.

The total number of articles covering universities in general was found to be about 600,000, and among them, we found about 66,000 articles covering the seven universities. From those 66,000, we selected 100 articles for each of the years 1991, 1996, 2001 and 2005, adding up to four hundred articles, for each university, and used them for the analysis.

#### Table 1 Items directly related to university and research are taken to be activities, research, evaluations of activities,

and prizes

	· · · · · · · · · · · · · · · · · · ·				
Quotations	Quotations regarding research carried out by re- searchers belonging to university				
	Quotations or comments by professors belonging				
	to university				
	Joint research with external research organization				
	As partner or business partner of company				
Biography	Affiliation or biography of person in newspaper				
	article				
	Biography of participant in roundtable discussion				
	Biography (obituary) of deceased person				
Activities	Introduction to activities of university				
	University program or holding of symposium, etc.				
	Introduction to links with external organizations				
Research activities	University research activities				
Evaluation of activities	Evaluation of university, internal venture, etc.				
Personnel	Article on personnel change at university				
Receipt of award	Receipt of award				
Affiliation	liation Article on book published by publishing company affiliated with university				
C atting	Setting for historical background				
Setting	Setting for article				

Please look at Table 1 and Fig. 2. You will note that there were many more articles covering Tokyo University than covering the other six universities. You will also note that from 1996 to 2000, the number of articles dealing with Tokyo University and Kyoto University rose.

Next, we analyzed the contents of the articles. It would have proven impossible to read all 65,000 articles in

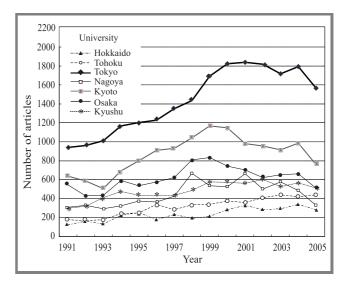


Fig. 2. Changes in number of articles by university and year.

4/2007 JOURNAL OF TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY

Year	Name of university								
Ieal	Hokkaido	Tohoku	Tokyo	Nagoya	Kyoto	Osaka	Kyushu	Total	
1991	122	175	939	310	635	544	298	3.023	
1992	164	169	960	330	587	428	316	2,954	
1993	131	179	1,008	295	505	436	407	2,961	
1994	222	240	1,169	325	693	589	473	3,711	
1995	254	246	1,203	376	798	535	432	3,844	
1996	179	340	1,228	366	911	574	432	4.030	
1997	230	285	1,350	423	930	623	434	4,275	
1998	194	331	1,432	669	1,039	806	486	4,957	
1999	211	338	1,690	535	1,168	833	577	5,352	
2000	281	376	1,824	525	1,148	740	571	5,467	
2001	326	360	1,840	663	982	700	560	5,431	
2002	284	407	1,819	499	953	619	600	5,181	
2003	293	437	1,717	575	915	649	523	5,109	
2004	339	421	1,791	486	986	662	564	5,249	
2005	285	441	1,564	330	756	509	510	4,395	
Total	3,515	4,747	21,534	6,707	13,006	9,247	7,183	65,939	

 Table 2

 Report number-of-cases transition of the famous national universities in Japan

Table 3Components of negative image

Students	Tea	versity adminis	Both students and teachers				
Cheating	Falseness	Go to a hooker	Punitive dismissal	Sexual molester	Distrust	Lynch	WINNY
Use of stand-ins	Bribe-giving	Academic harassment	Fallacy	Misappropriation of money	Retribution	Asault and battery	Information leaks
Declining academic achievement	Embezzlement	Sexual harassment	Plagiarism	Misplay	Listen-in	Awakening drug	Plagiarism
	Concealment	Acceptance of a bribe	Washout	Suspension of employment	Reprimand	Drug	Burglary
	Concoction	Downfall	Medical error	Breach	Judicial action	Hashish	Apprehension
	Plagiarise	Failure	Illegal waste disposal	Apology	Go to court	Violence	Indictment

the database dealing with the seven universities, so we selected 400 news articles for analysis. We found that positive articles could be classified into nine groups listed in Table 2. They dealt mainly with the universities' activities, research, evaluations of activities, and prizes.

### 6. Components of negative image

We also found from the survey that the following negative articles reported on scandals involving them, leading to the deterioration of the universities' images. There were three main subjects of negative articles: scandals caused by students, scandals caused by teachers and/or university administrations, and scandals caused by both students and teachers. Typical scandals caused by students involved cheating, use of stand-ins for entrance examinations, and other articles related to declining academic achievement. Scandals caused by teachers included academic harassment, forgery and other acts relevant to research. Finally, scandals caused by both of students and teachers were classified as being related to crimes in general. Specific items are shown in Table 3.

### 7. Conclusion

We obtained the following results. First, our publications analysis succeeded in finding clues regarding how universities in Japan have carried out public outreach toward society using the media, including newspapers.

We also found that articles on public outreach included both positive and negative ones about universities. We also found the specific components of this.

We believe, however, that the following concerns can be raised concerning the actual use of public outreach to evaluate research institutes through publications analysis in the future. Research institutes will tend to skip basic research while focusing on research themes that are easily accepted by the media. This, in turn, may lead to a deterioration of basic research in universities in Japan.

Finally, with regard to future tasks related to the creation of a news article classification tool, we must note that it would have been extremely difficult for humans to manually classify the 65,000 articles on the seven national universities obtained in our preliminary survey, so it should be done automatically. Specific keywords could be checked from the headlines and bodies of stories for classification, and a tool for aggregating the classified keywords should be considered.

### Acknowledgments

We are thankful to the Ministry of Education, Culture, Sports, Science and Technology (MEXT) and Japan Society for the Promotion of Science (JSPS) for supporting this research.

### References

- T. Kobayashi and S. Ogata, "Efforts to evaluate national universities quantitatively through the application of publications analysis", in 21st Ann. Conf. Japan Society for Science Policy and Research Management, Tokyo, Japan, 2006.
- [2] T. Shinozaki, "Toward the effective promotion of public outreach activities by researchers", Safety Policy Research Division, Mitsubishi Research Institute, MRI TODAY, October 4, 2005, http://www.mri.co.jp/COLUMN/TODAY/SHINOZAKI/2005/ 1004ST.html
- [3] H. Kamata, "Public outreach as a basic science frontier", University of Tokyo Press, Dec. 2004, no. 386, pp. 22–28.



**Toshiya Kobayashi** was born in 1960. He received B.S. in social science in 1984, and Master of art and science in 1997. His professional career in public affairs and advertising business started in advertising industry (1984–1992). His interests focused on studying science and technology policy in think tank (1992–2002).

Mr Kobayashi was the Head of environment and human science research group in its think tank. He become an Associate Professor of University of Tokyo in 2002, and an Associate Professor of Japan Advanced Institute of Science and Technology (JAIST) in 2004. Author of 32 published papers, co-author of 7 papers and co-author of 8 books. e-mail: t-kobaya@jaist.ac.jp

Japan Advanced Institute of Science and Technology (JAIST) Asahidai, Nomi, Ishikawa Pref. 923-1292, Japan



**Saburo Ogata** was born in 1963. He received B.S. in economics in 1987 and M.Sc. in 1998. Mr Ogata started his professional career as a researcher in a banking company in 1987. He was a senior researcher (1997–1998, 2001–2007) and a Director of research group on knowledge-based society (2005–2007) of the Insti-

tute for Future Technology. He was also a visiting researcher of Research Center of Advanced Science and Technology, The University of Tokyo (2002–2005), a lecturer (non-permanent post) of Tokai University (2004–2007), and a visiting Associate Professor of Japan Advanced Institute of Science and Technology (2005–2006). He became a research Associate Professor of Japan Advanced Institute of Science and Technology in 2007. He is a co-author of 3 books (in Japanese).

e-mail: s-ogata@jaist.ac.jp Japan Advanced Institute of Science and Technology (JAIST) Asahidai, Nomi, Ishikawa Pref. 923-1292, Japan